Together we will get you there



Lean Development Support

VSE SOLUTIONS BROCHURE



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Unparalleled Lean development support

Having one of the most skilled and experienced Operational Improvement teams brings many advantages for us at VSE - not least an understanding of the precise reasons for the failures across numerous competitors, to not only help improve operational/financial performance for their client but crucially, sustain them.



VSE prides itself on operating very differently;

- we directly apply the precise experience/skills from within our team
- we engage the clients' teams and involve them in the improvement process
- we make ourselves accountable to delivering targets

"Together we make sure we get you there"

The VSE Promise

Our unique approach - Driven by Values

Our Values guide our behaviours and every client partnership

- Skill Matching:

Whether the client requirements are operational improvement, supply chain, logistics OR sector-experience required, due to the depth and experience in the team we will have a match to lead the partnership

- Onboarding:

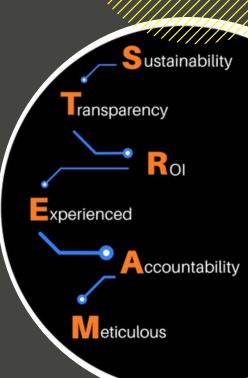
The following areas of the Partnership are agreed: Relationship Planning (Who/What/When) / Operational AND Financial Targets / Timescales / Reporting Structure & frequency / Visual Management content & location

- Live Support Partnership:

Adhering to the agreed Targets and Processes signed off within the Onboarding phase, the VSE resources are deployed and results vs targets monitored in real-time through Visual Management for total transparency

- Sustainability:

Another stage unique to VSE: In order to make sure that the gains and improvements to both Operational flow and margins are sustained, a series of follow-ups (on-site and remote), together with on-going support are applied



The VSE Lean Development Process

ENGAGE TEAM



GO LOOK SEE



VALUE STREAM MAP



IMPROVE FLOW

Fundamental to sustainable improvement is the input and creativity of the knowledgeable local leadership and teams.

Priority is given to make them feel at ease and ready to learn and to teach others what they know. The only way to achieve true understanding of how to remove the problems and reap the opportunities offered by a particular environment, is to observe the current situation. From organisation structure, performance data, actual hour to hour scenarios, and customer perception. All are subject to opinion and reality has to be determined, then priorities selected.

Capturing a value stream map with the incumbent team is both educational and enlightening.

Coupled to the go-look-see, the VSM ensures the correct focus creativity and thinking – plus provides data for prioritisation. Having the confidence to target and realise massive improvement potential is a key part of VSE's armoury. 10% improvement maybe a really a poor return if 200% is available.

VSE works with your team to remove the causes of interruption to 'value flow', enabling permanent improvement.

- Think win-win
- Understand all stakeholder needs
- Respect the individual

- Really see what is happening
- Remove the myths
- Speak with facts
- Work with reality

- Find the key value creation path
- Find the flow blockages
- · Learn with the team

- Become good at improvement
- Become intolerant of the status quo
- The team make it happen

Our specialisms

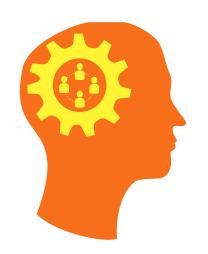
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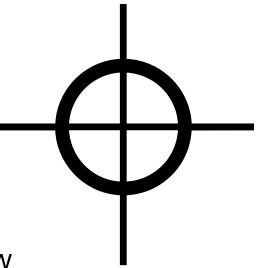
- Highly experienced team of 16 lean practitioners
- Minimum of 20+ successful years supporting operational improvements for client teams
- Additional Strategic Support for EVERY partnership from Lorne Walters, Managing Director, VSE
- Multi-lingual capability across 50% of team

Sectors:

Manufacturing, Aerospace, Rail, Automotive,
Shipping, Nuclear, NHS, Housing, Defence
Skill-sets:

 Operational improvement, logistics management, supply chain management, transformational and new technology change management etc





A flavour of our Client Base



















What those who know us say...

'The value stream based approach coached by the VSE team was the basis of our successful performance improvement plan'.

Matt Anderson, Senior Vice President, Rolls Royce

'The improvement approach was people centric with productive challenges and clear focus on targets we needed to achieve'.

Marco Goepfert, Senior Manufacturing Exec, Daimler 'The hands on approach by the guys at Value Stream Experts gave us some excellent operational and financial results'.

Paul Robinson, CEO, Nottingham Trams



"Progress is impossible without change and those that cannot change their mind, cannot change anything"

George Bernard Shaw

Other VSE Solutions Brochures available:

- VSE Company Brochure
- Lean Workshop Series
- VSE360° Process Confirmation App
- VSE Sustainability ™

We will get you there

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